## Tanveer Hossain Rayvee

Digital Marketing Strategist







### **Personal Overview**

A multi-channel digital marketing expert with over five years of experience specializing in Facebook and Google Ads, email marketing, e-commerce, and lead generation. I have worked with four marketing agencies, managing 52 global brands across diverse industries, and have successfully managed \$7 million in Facebook ads and \$500,000 in Google ads. Holding a Computer Science degree, an MBA in Marketing, and professional certifications, I excel in using modern marketing tools, web development, social media marketing, and content creation to create data-driven strategies that deliver significant ROI for clients.

#### Working Experience

Five years of marketing experience with a proven growth track record in the diversified industry.

#### **Working Expertise**

Expertise in multi-channel digital marketing with a grip over modern marketing tools and data-driven marketing approaches.

#### Leadership Experience

Worked as Key Account Manager and Head of Digital Strategy while leading over 20 people in diversified departments.



## Why Me?



5 Years+

**Industry Experience** 



4 Agency

**Working Experience** 



4 Years+

Remote Job Experience



52 Brand

**Management Globally** 



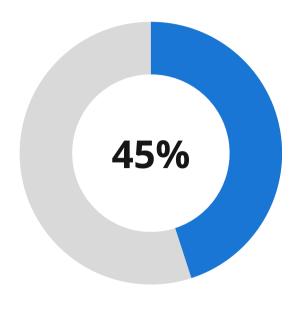
500+

**Completed Campaigns** 

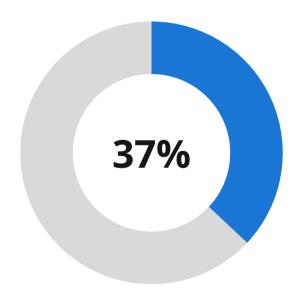


50+ Tools

Hand-on Experience



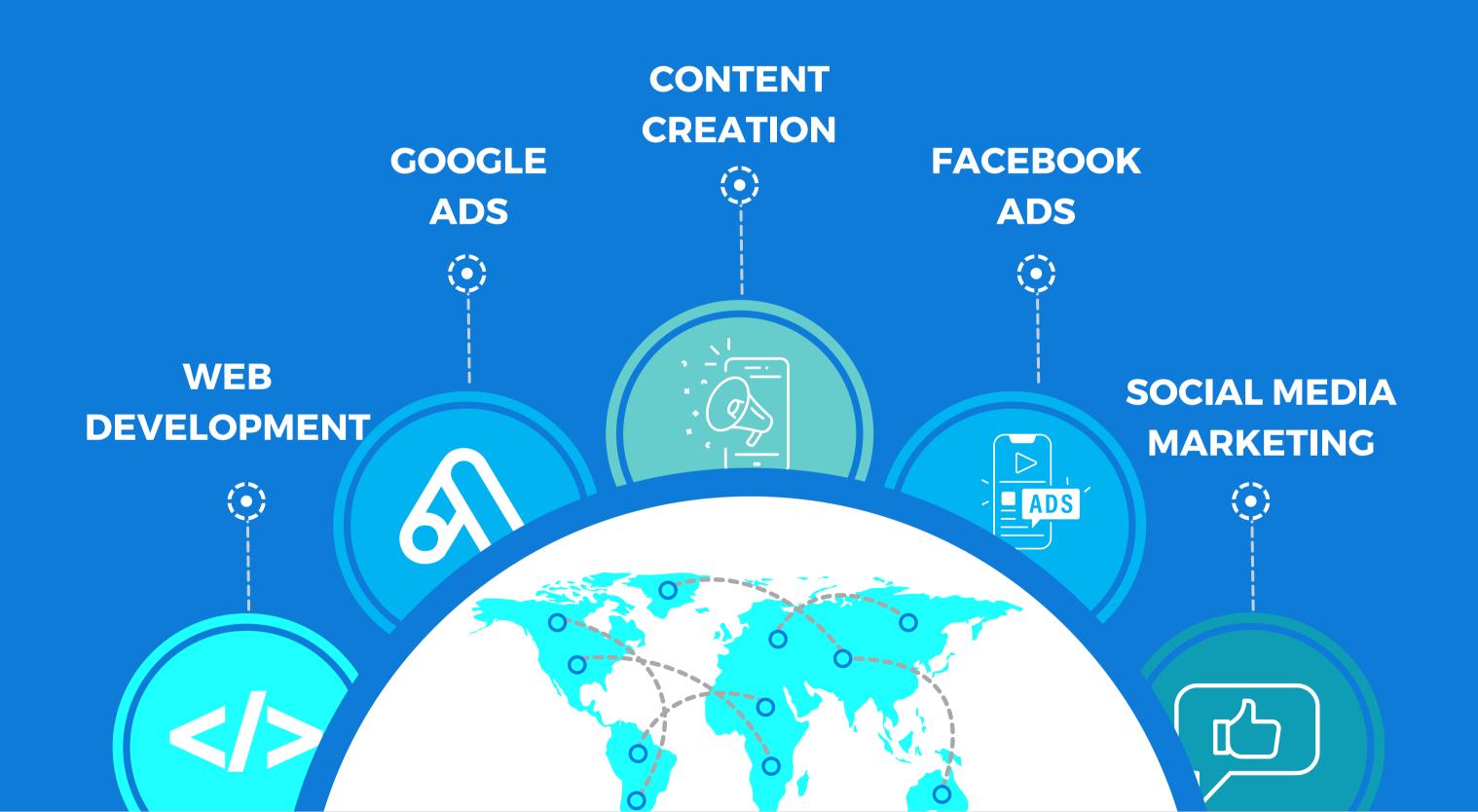
#### Average Growth Increase



Clients Managed Over A Year

## My Expertise Sections

MY EXPERTISE SECTIONS ARE NOT LIMITED TO...



## My Expertise Sections

ANY A FEW MORE TO BE A MULTI-CHANNEL MARKETING EXPERT



## Career Roadmap

## Care Nutrition Limited (Bangladesh)

As a **Digital Marketing Strategist**, I started the whole digital marketing approach from scratch. Still, my setups are running in this multinational FMCG company.

**January** 

2020

## Green Atmosphere Pte. LTD (Singapore)

As a lead **Digital Marketing Strategist**, I have managed all the marketing-related work for my clients and the managing team.

May 20

Gold Lion
Technologies (USA)

As a **Key Account Manager**, I have managed the maximum number of clients, starting from their strategic part till the execution.

Raicom Digital (USA) October

2021

have managed a large scale of Facebook ads and multi-channel marketing approaches to ensure maximum profitability from ecommerce.

2021

Joining here as a **Senior Media Buyer**, I

January 🔎

×

October

2019

**Najm Consultant** 

(Internship)

Started as an Intern but

worked with some of the

complex project consultation along with the CEO himself.



## **Associated Brands**

























To be continued...



### **Associated Brands**

























and many more...



## Social Media Marketing Projects

As a social media marketing manager, I have a proven track record of utilizing a wide range of tools and strategies to achieve the goals of each campaign. I deeply understand the latest trends in social media marketing, and I am always up-to-date with the latest algorithm changes and best practices. I work closely with clients to ensure their brand voice is effectively communicated and their message resonates with their target audience. With a strong focus on attention to detail and efficient project management, I am dedicated to delivering results that exceed expectations and drive business growth.



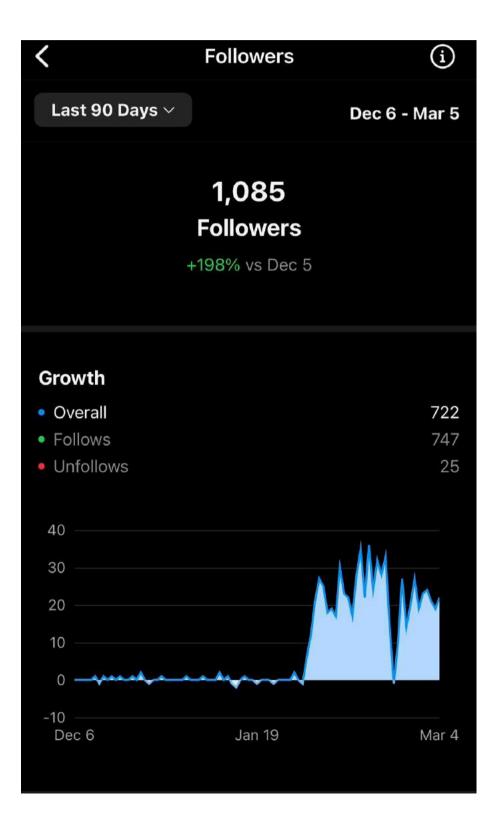




### Insights of a Few Instagram Accounts







## Social Media Marketing Preview

#### **Enveed Superfood**



- >> Hydration:
- No Added Sugar
- · Natural Performance Electrolytes
- Amino Acids

#### >> Active

- Coconut Water
- Natural Caffeine
- Naturally Flavored

- >> Daily Greens:
- · Micro Nutrients
- Raw Fiber
- Mixed Greens

#### Adaptogens:

- Stress Relief
- Fatigue Fighter
   Adrenal Support















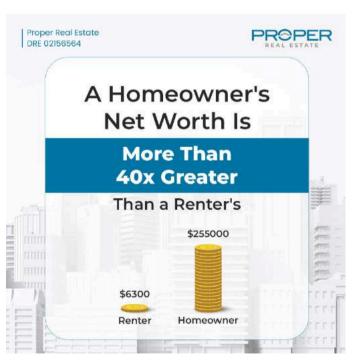
#### **Business Details**

- www.enveedsuperfood.com
- **#** Nutrition, E-commerce
- **9** USA

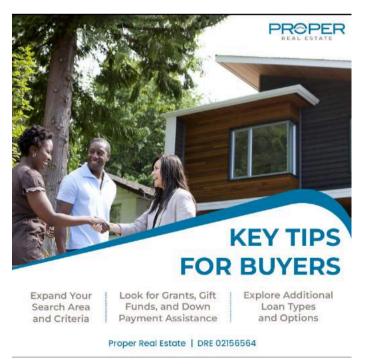
## Social Media Marketing Preview

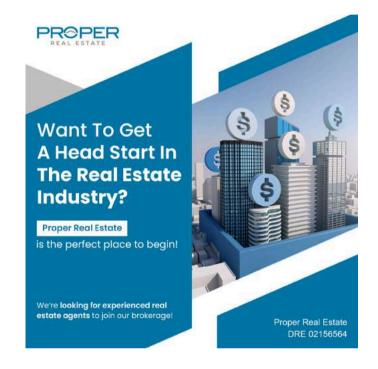
#### **Proper Real Estate**















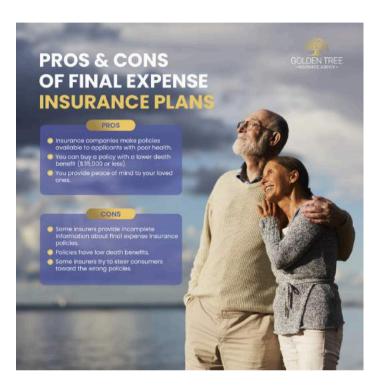


#### **Business Details**

- www.proper-re.com
- Real Estate Company
- **Q** USA

## Social Media Marketing Preview

### **Golden Tree Insurance Agency**

















#### **Business Details**

- www.goldentreeia.com
- **#** Insurance Agency
- **Q** USA

### **Email Marketing Preview**

#### **Enveed**





#### No More Pain - Only Gain!

You'll inevitably feel sore after a workout or any strenuous activity.

CBD can help you ease your pain.

Many athletes - professionals and amateurs alike - use CBD to reduce muscle pain and improve their post-workout recovery.

Get ready to feel good.

Take 30% OFF with code SUMMER30

**SHOP NOW** 

#### **ENVEED HEMP**

ENVEED products help you adapt to a natural lifestyle. We know everything about our products, from seed to packaging, and are involved every step of the way.

#### ENVEED



#### NOW GREAT BENEFITS COME AT A

GREAT VALUE FOR MONEY!

We're excited to announce that our Summer

Sale is now live!

Treat yourself with 30% DISCOUNT - use promo code SUMMER30 - it's time to treat yourself! Gummies, CBD oil tinctures, and more are all waiting for you.

#### Why should you wait?

Make your **wallet happy** and **save money** right now!

#### Get ready to feel good.

Take 30% OFF with code SUMMER30

SHOP NOW

#### **ENVEED HEMP**

ENVEED products help you adapt to a natural lifestyle. We know everything about our products, from seed to packaging, and are involved every step of the way.

#### ENŸEED



#### Stay calm and keep going!

Life is full of stressors, from little annoyances to unexpected setbacks. It's all too easy to become overwhelmed if we don't have effective strategies for coping with our stress.

Fortunately, CBD along with a little meditation, you can be anxiety free in no time. And don't worry - it's simpler than it seems!



### - CBD GUMMIES RELAX Tropical & RELIEF Mint

#### Get ready to feel good.

Buy One Get One FREE with code BOGO

**SHOP NOW** 

#### ENVEED

**Tanveer Hossain Ravvee** 

Digital Marketing Strategist



#### THE BEST ROUTINE!

If you want to live a healthy life, be prepared to put in some effort. This means everything from consuming the right foods for proper nutrition to getting enough sleep and exercise.

In reality, all you need is a healthy routine lifestyle. A significant part of your routine is ensuring you get the proper nutrients daily.

Adding the perfect amount of CBD will make you unstoppable.

Get ready to feel good.

Take 30% OFF with code SUMMER30

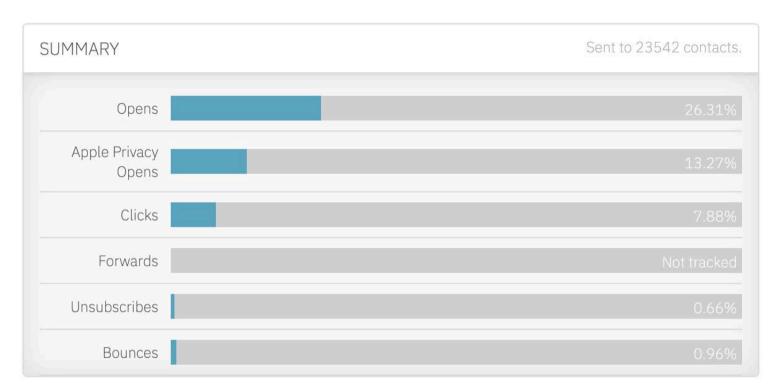
**SHOP NOW** 

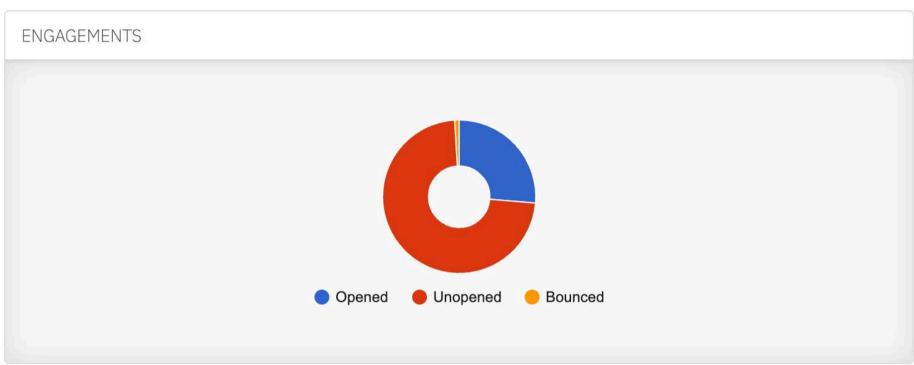
#### **ENVEED HEMP**

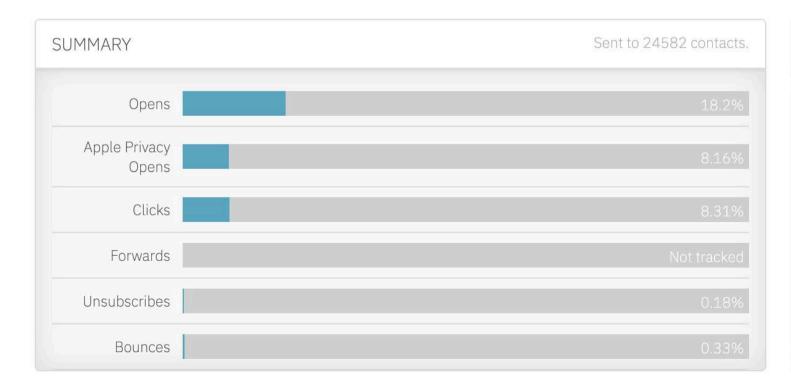
ENVEED products help you adapt to a natural lifestyle. We know everything about our products, from seed to packaging, and are involved every step of the way.

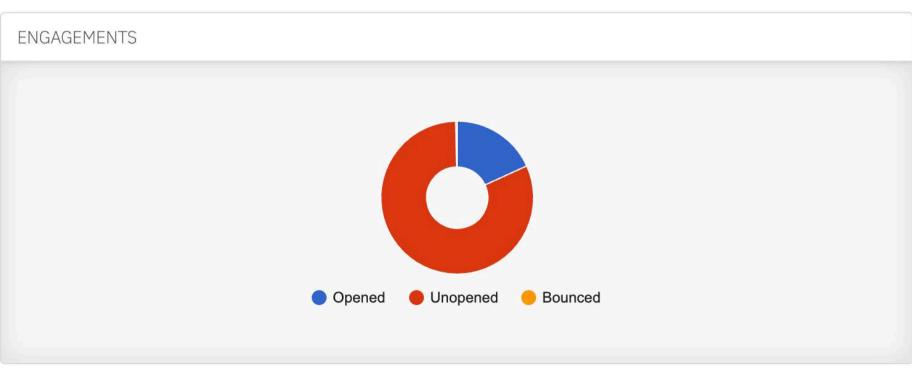


## **Email Campaign Results**

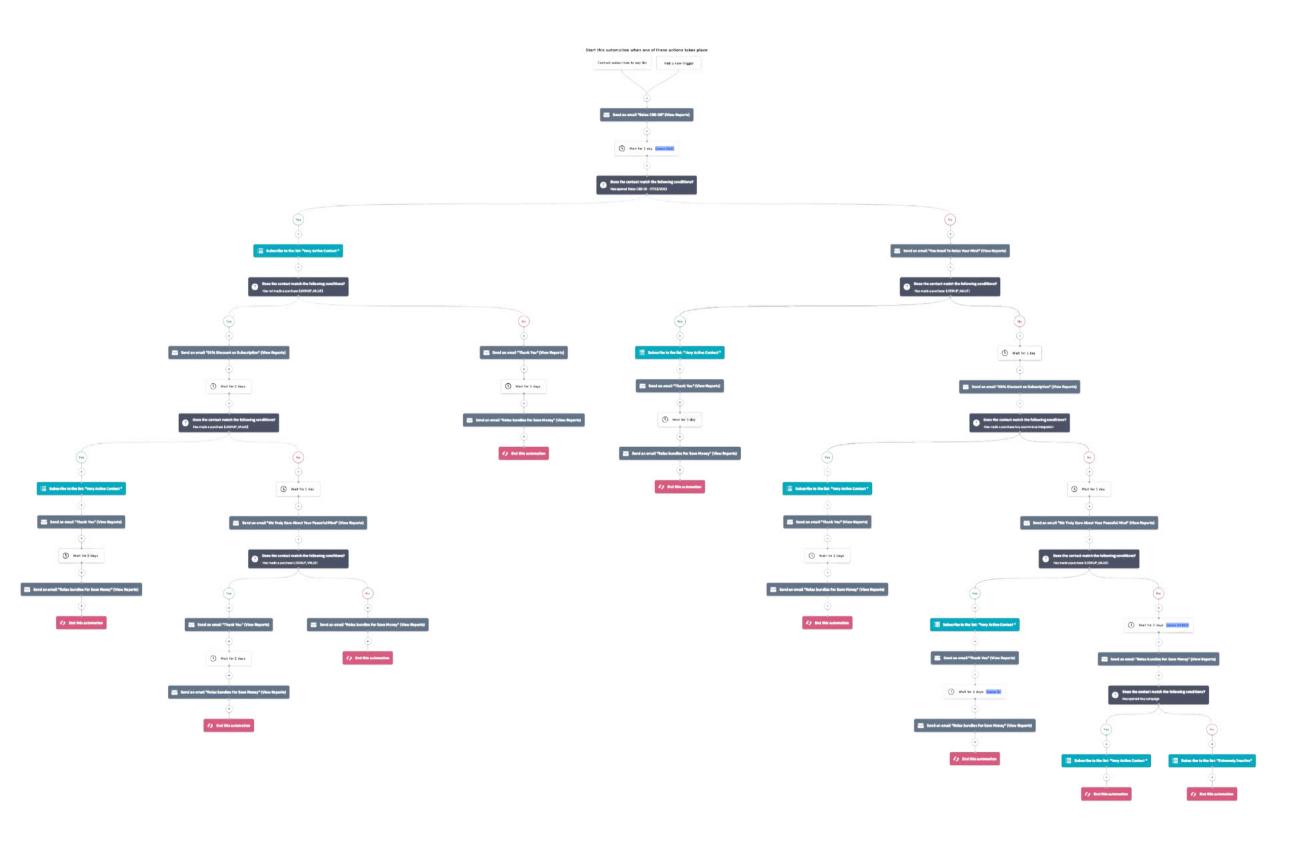








### **Email Marketing Automation**

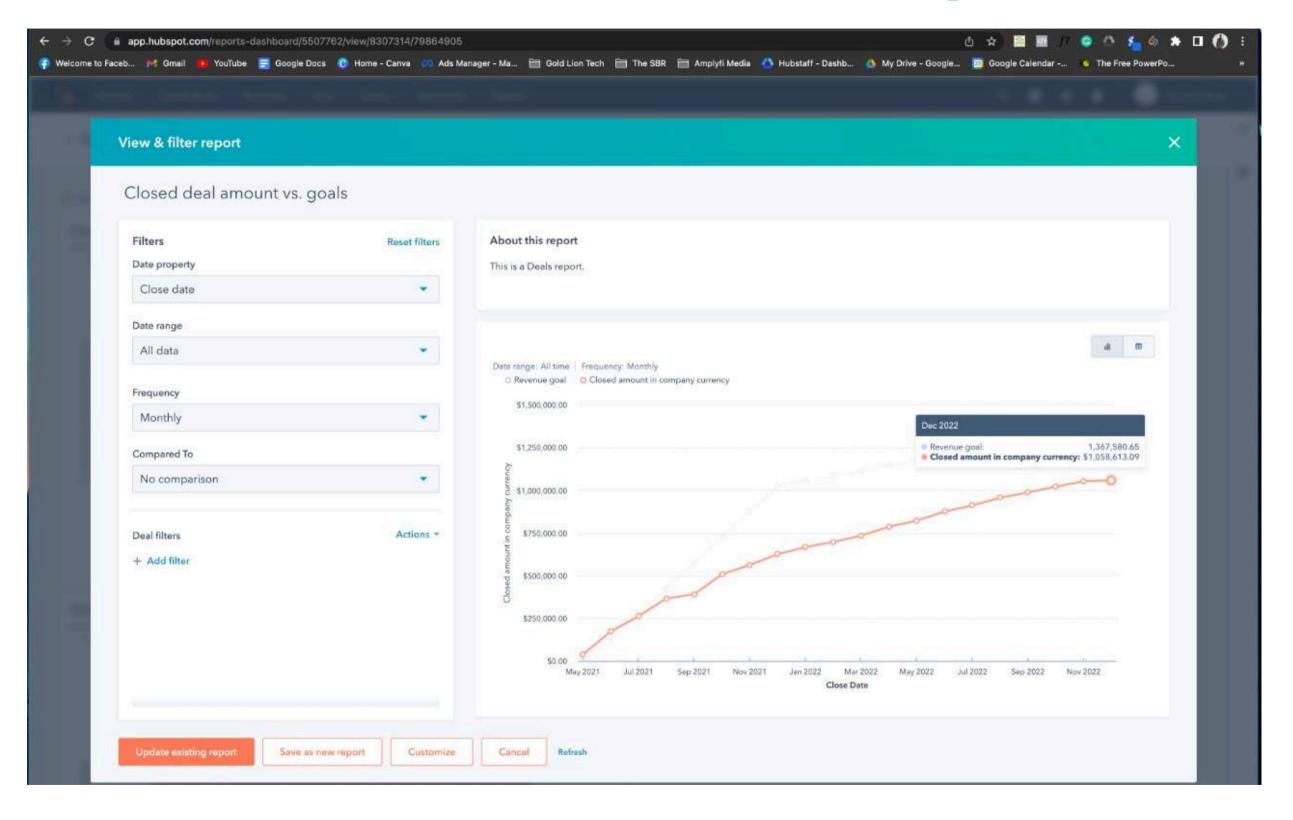




#### **Automation Details**

- Send an email about a CBD product.
  - i If opened, and purchased, Thank you email will be sent. Ready for another automation.
  - i If opened, but not purchased, a discount mail will be sent.
  - **:** If not opened, same email will be sent with different Subject Line.
  - i If not opened after 3 emails, automation will be ended and tagged as "Inactive Contact".
- Send an email for Product Bundle at 45% discount to the purchased list and open email list.
  - i If opened, and purchased, Thank you email will be sent. Tagged as Active Purchase List.
  - i If opened, but not purchased, an additional discount mail will be sent.
- If the no purchase from both automation, tagged as "Not Active Purchaser", if a purchase is done, tagged as "Active Purchaser".

### **B2B Sales Record On HubSpot CRM**





## Client: Enveed Wholesale

- >> Prior Sales Media:
  Email Marketing
- > Sales Period
  18 Months
- > Total Sales
  \$1.06 Million

### **SEO Expertise Tools**





Identifies how Google's crawling and indexing systems interact with your site.



Provides comprehensive data about user behavior to identify potential problems.



Offers a suite of tools for identifying technical SEO issues, doing keyword research, and tracking backlinks.



Provides site audit and backlink analysis features to identify technical SEO problems.



Crawls your site to find SEO issues like broken links, duplicate content, and metadata problems.

### **SEO Expertise Tools**





Offers SEO tools for keyword research, rank tracking, site audits, and backlink analysis, plus Domain Authority metric.



WordPress plugin for improving on-page SEO, checking content readability, and generating an XML sitemap.



Analyzes web page content and generates suggestions to improve loading speed.



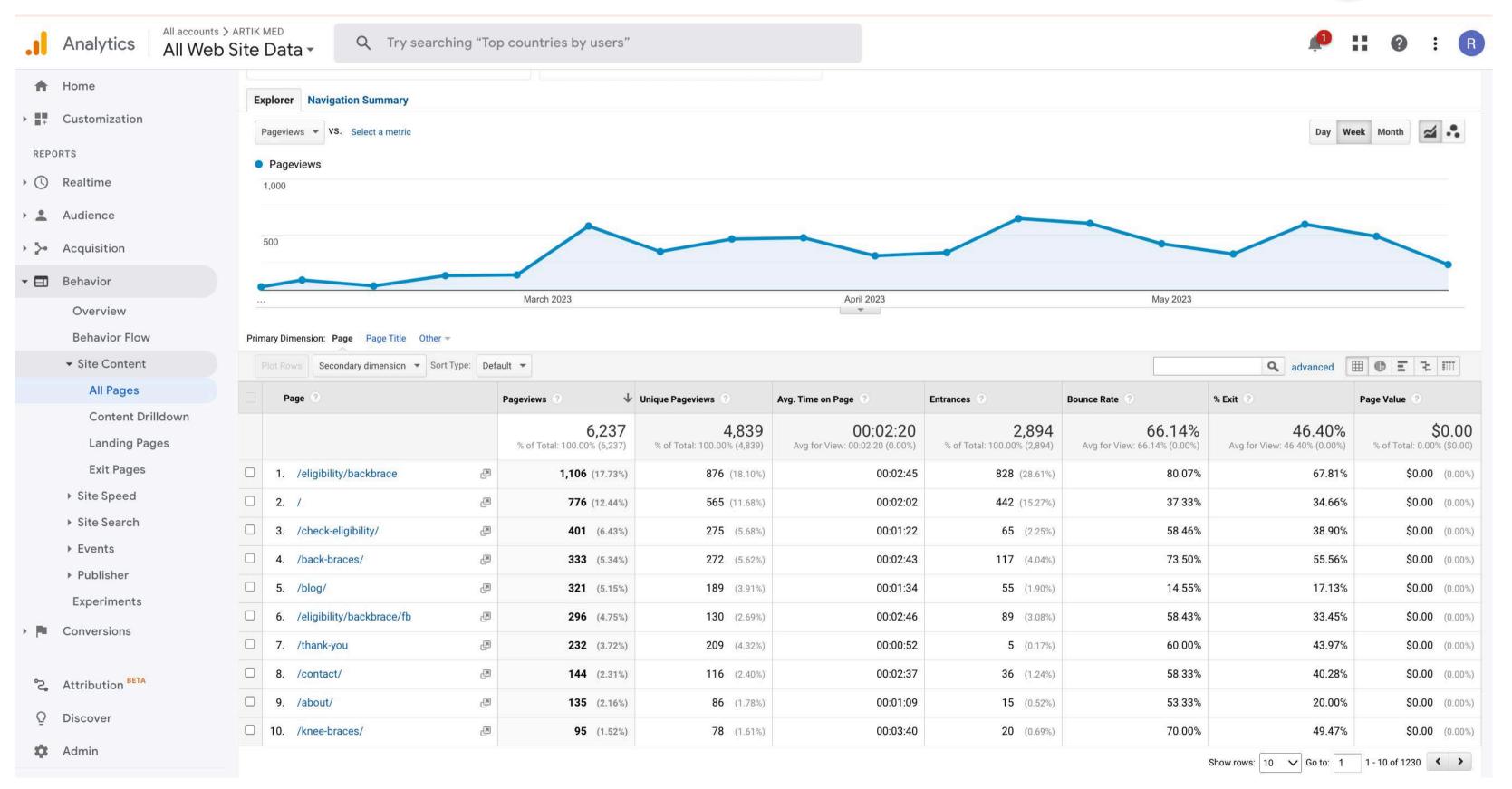
Analyzes website speed and performance.

Mobile-Friendly
Test Tool

Checks whether a website is optimized for mobile viewing.

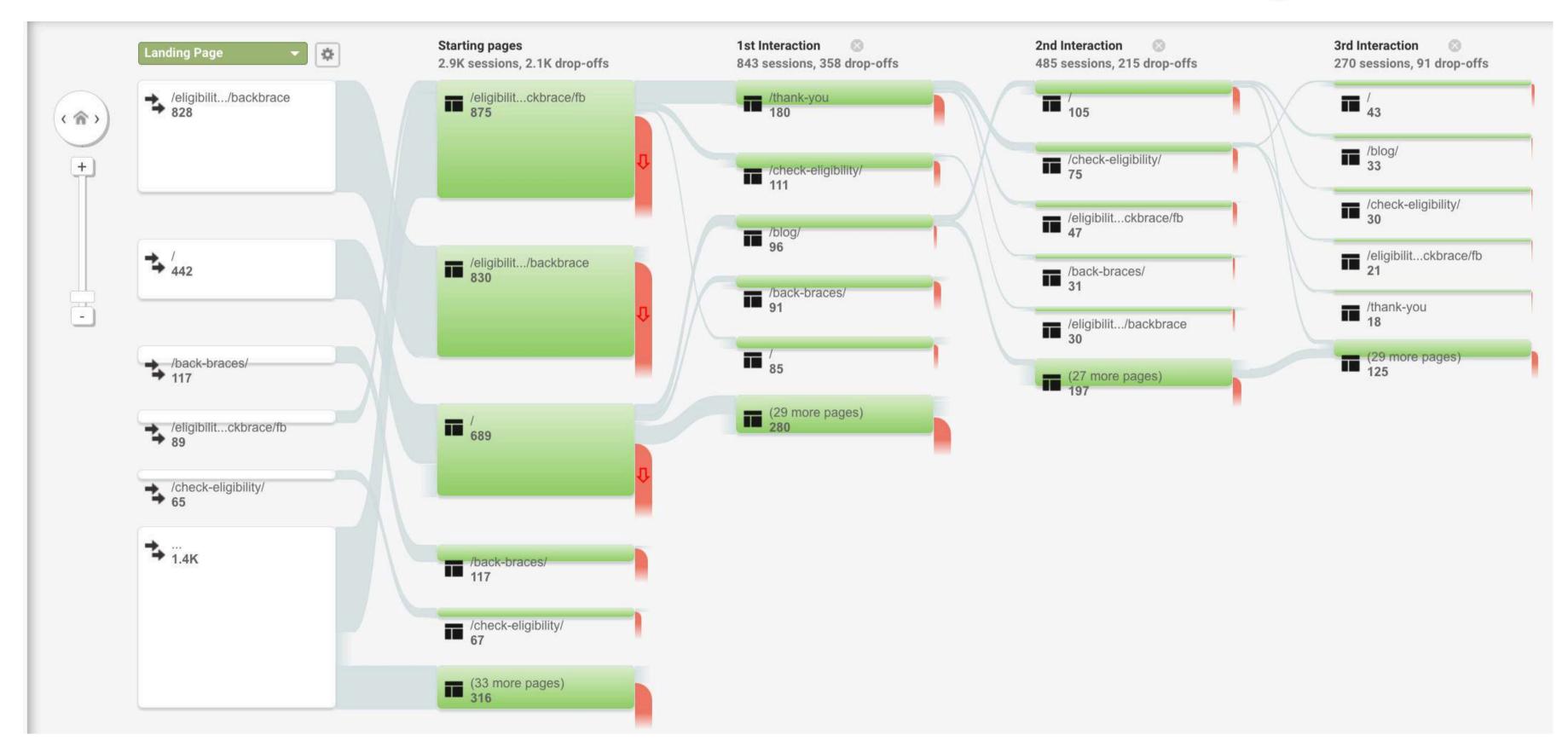
## Google Analytics (Behaviour Flow)





## Google Analytics (Behaviour Flow)





## FACEBOOK ECOMMERCE REPORT

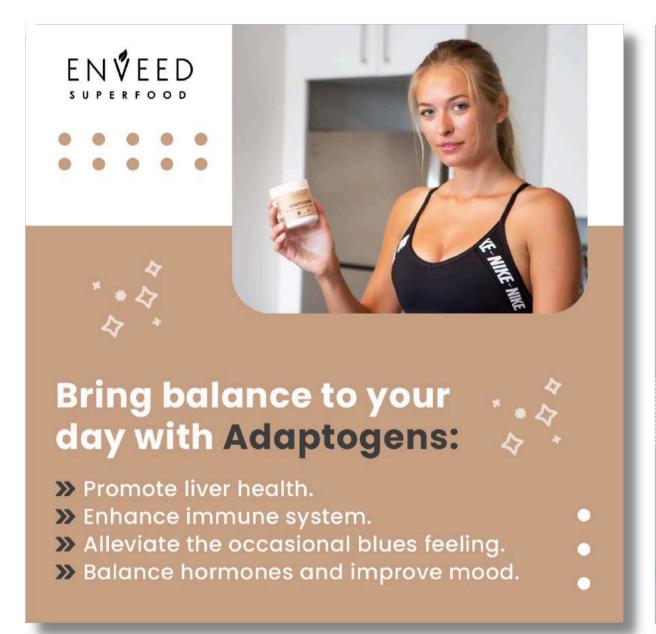
#### **OVERVIEW**

- Facebook Certified Digital Marketing Associate
- Managed over \$7 million in ad spends
- Expert in Sales Funnel Creation
- Average ROAS on e-commerce 3.5X+
- Expert in both WordPress and Shopify



## Tanveer Hossain Rayvee Digital Marketing Strategist

### **Enveed Superfood**









## Tanveer Hossain Rayvee Digital Marketing Strategist

### **Artik Medical Supply**

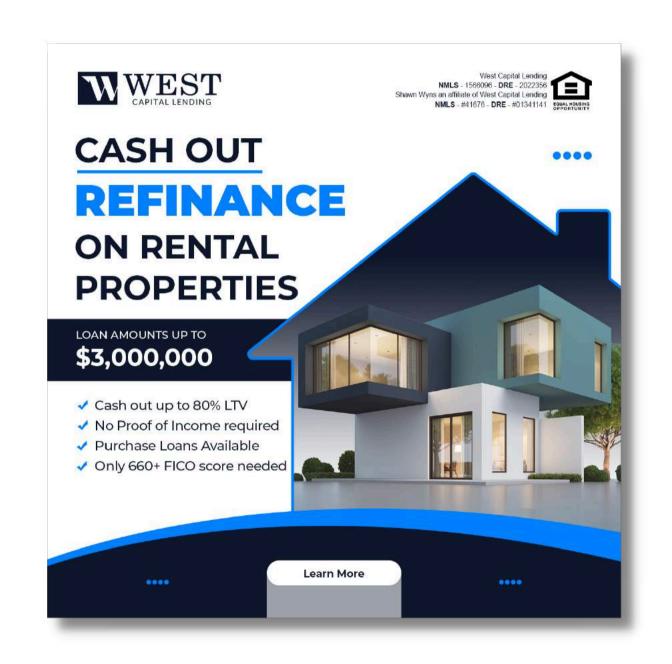






#### **West Capital Lending**









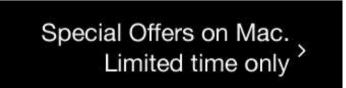


## Tanveer Hossain Rayvee Digital Marketing Strategist

#### MDS, Apple Enterprise



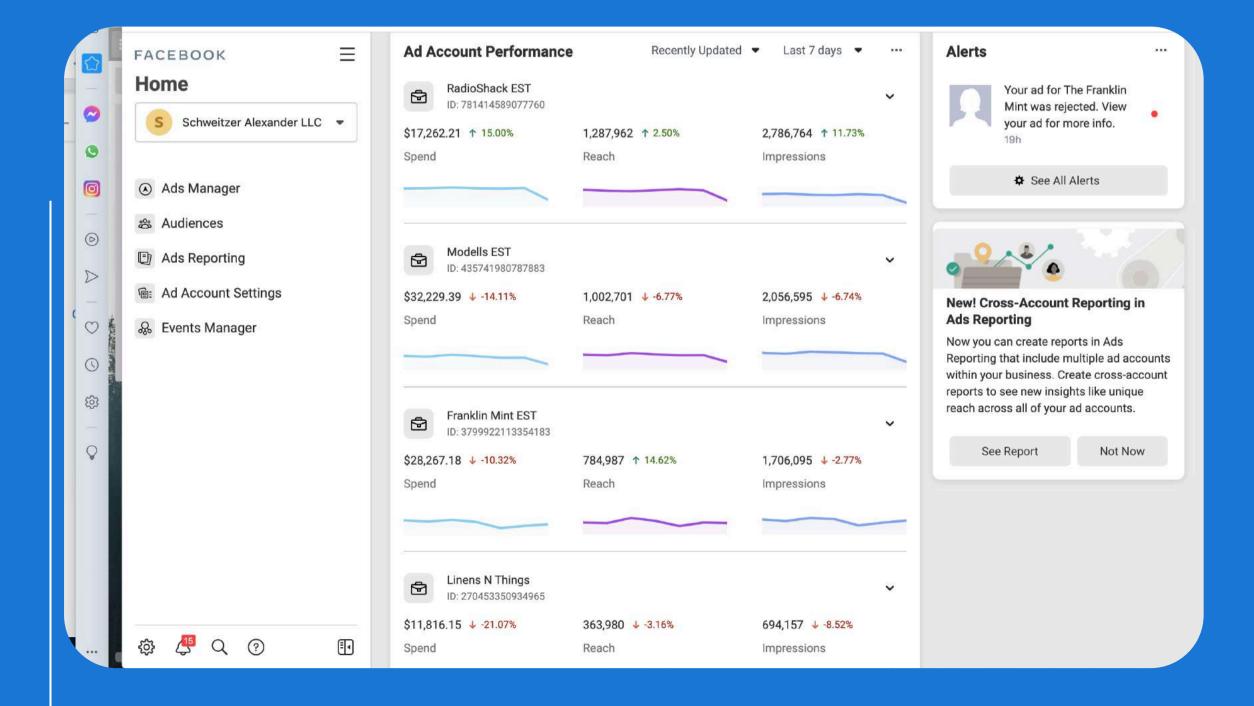
MDS TS







## Facebook Ad Manager



#### Radio Shack

Radio Shack is a chain of wireless and electronics stores founded in 1921. It operated stores in the United States and Mexico.

#### **Modell's Sporting Goods**

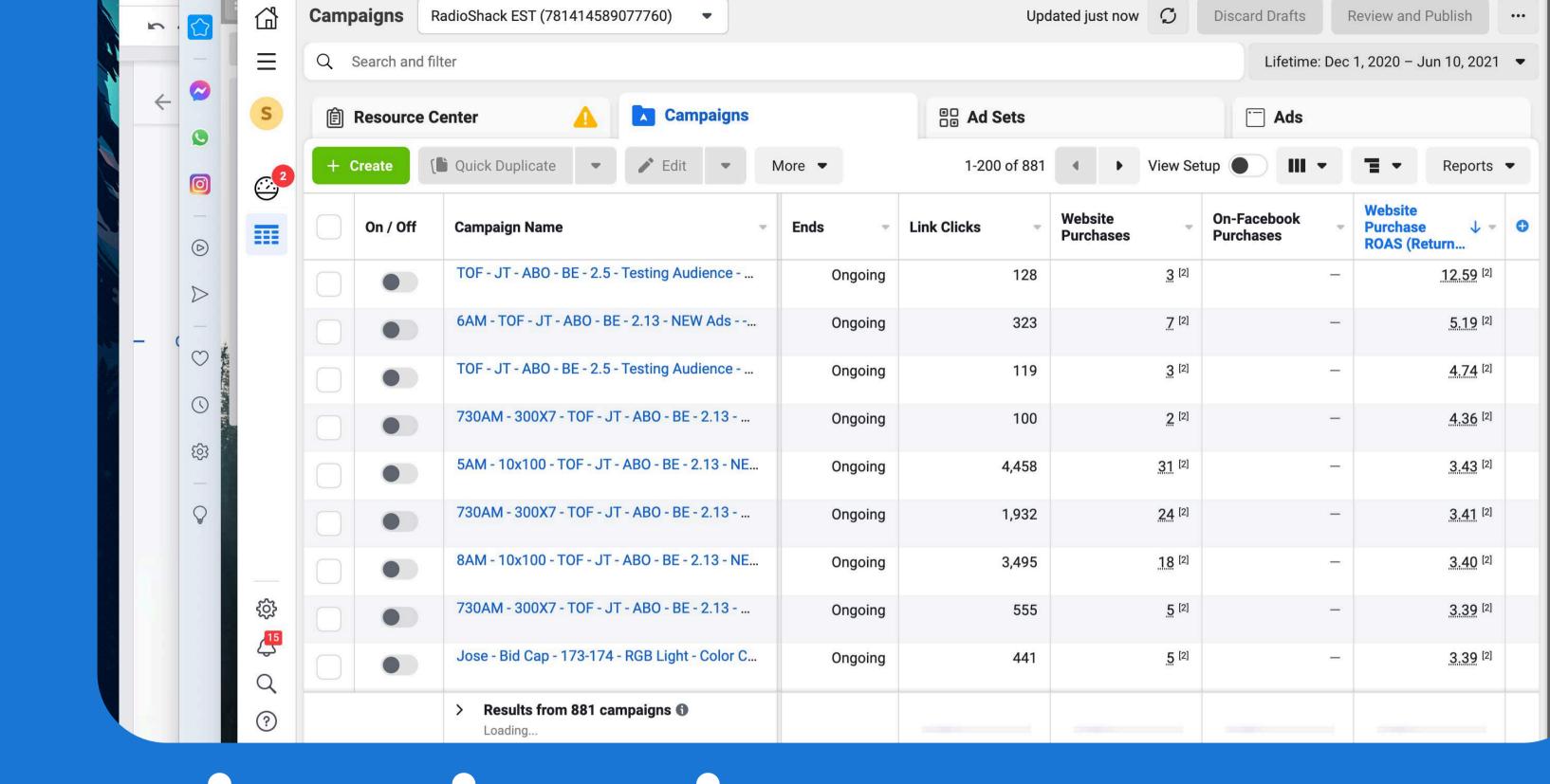
Modell's Sporting Goods was an American sporting goods retailer having more than 150 retail locations in ten states.

#### Linens 'n Things

Linens 'n Things was a Clifton, New Jersey-based big-box retailer specialising in home textiles, housewares, and decorative home accessories.

#### The Franklin Mint

The Franklin Mint is a private mint which sells ells coins, medals, jewelry, die-cast vehicles, dolls, sculpture and other collectibles.



www.radioshack.com

Origin

**Monthly Spending** 

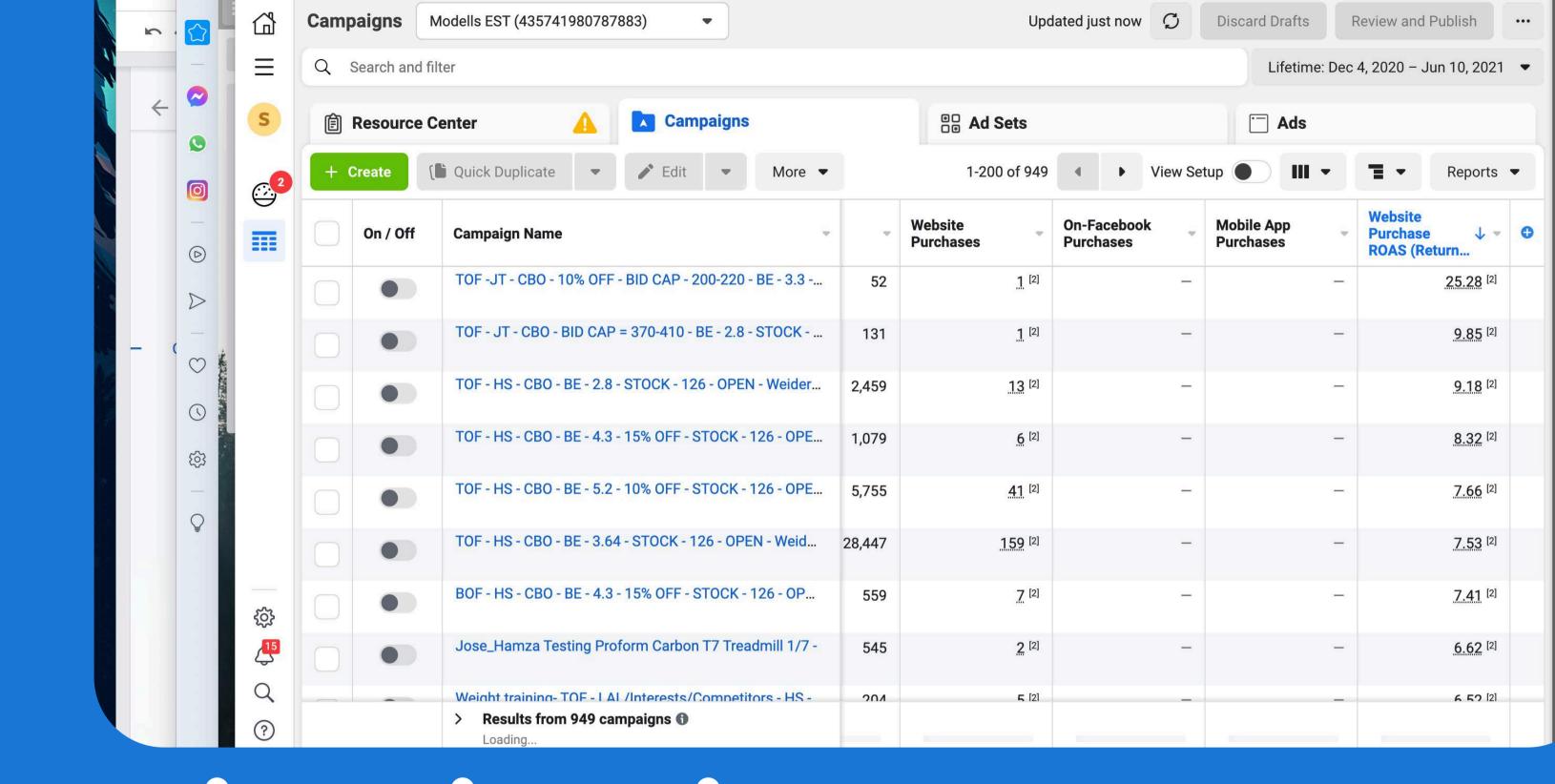
Avg. ROAS

The United States

US \$80,000-200,000

2X-2.5X

•••



Origin

**Monthly Spending** 

Avg. ROAS

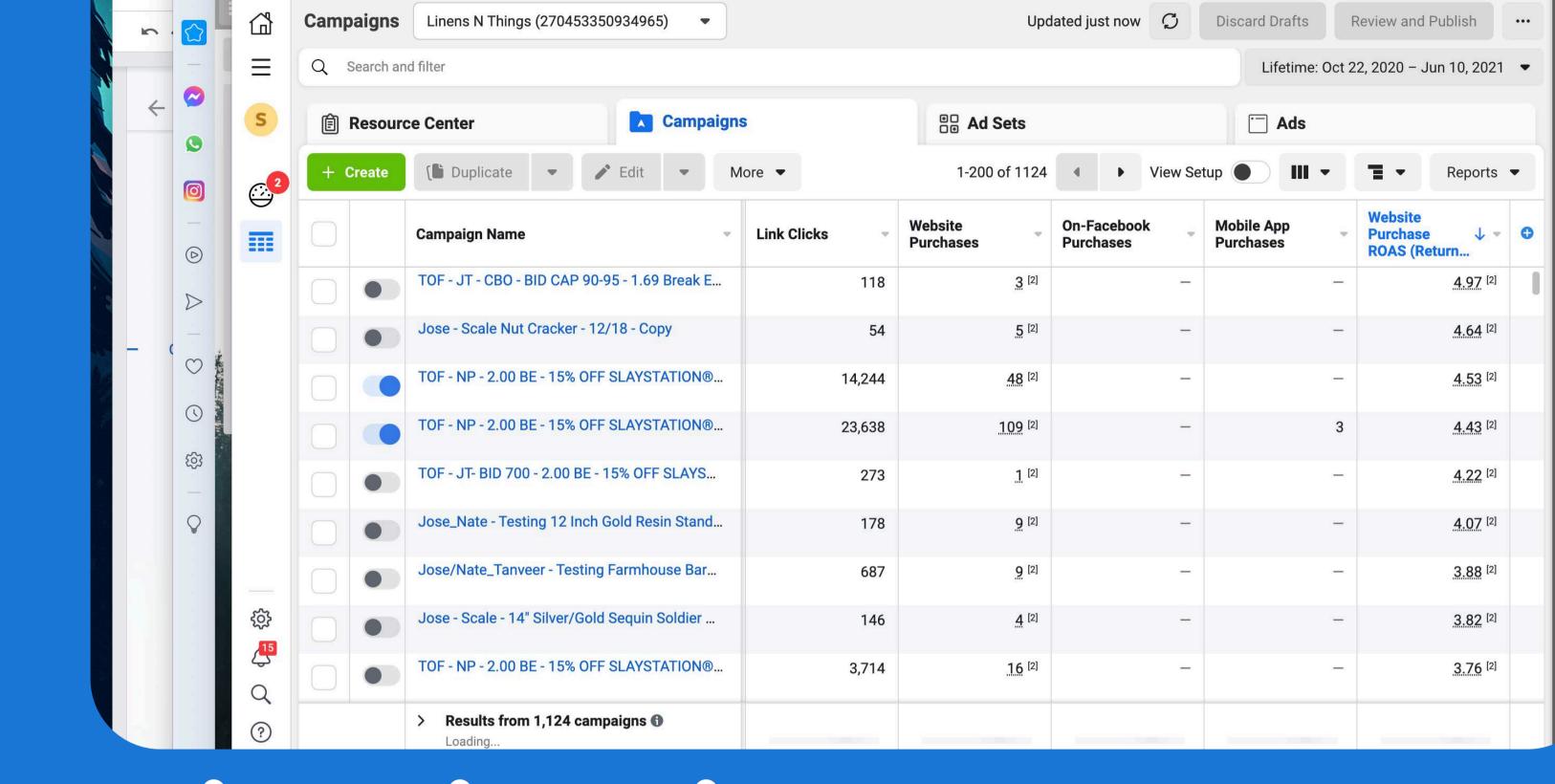
www.modells.com

The United States

US \$120,000-200,000

3X-3.5X

•••



The United States

Origin

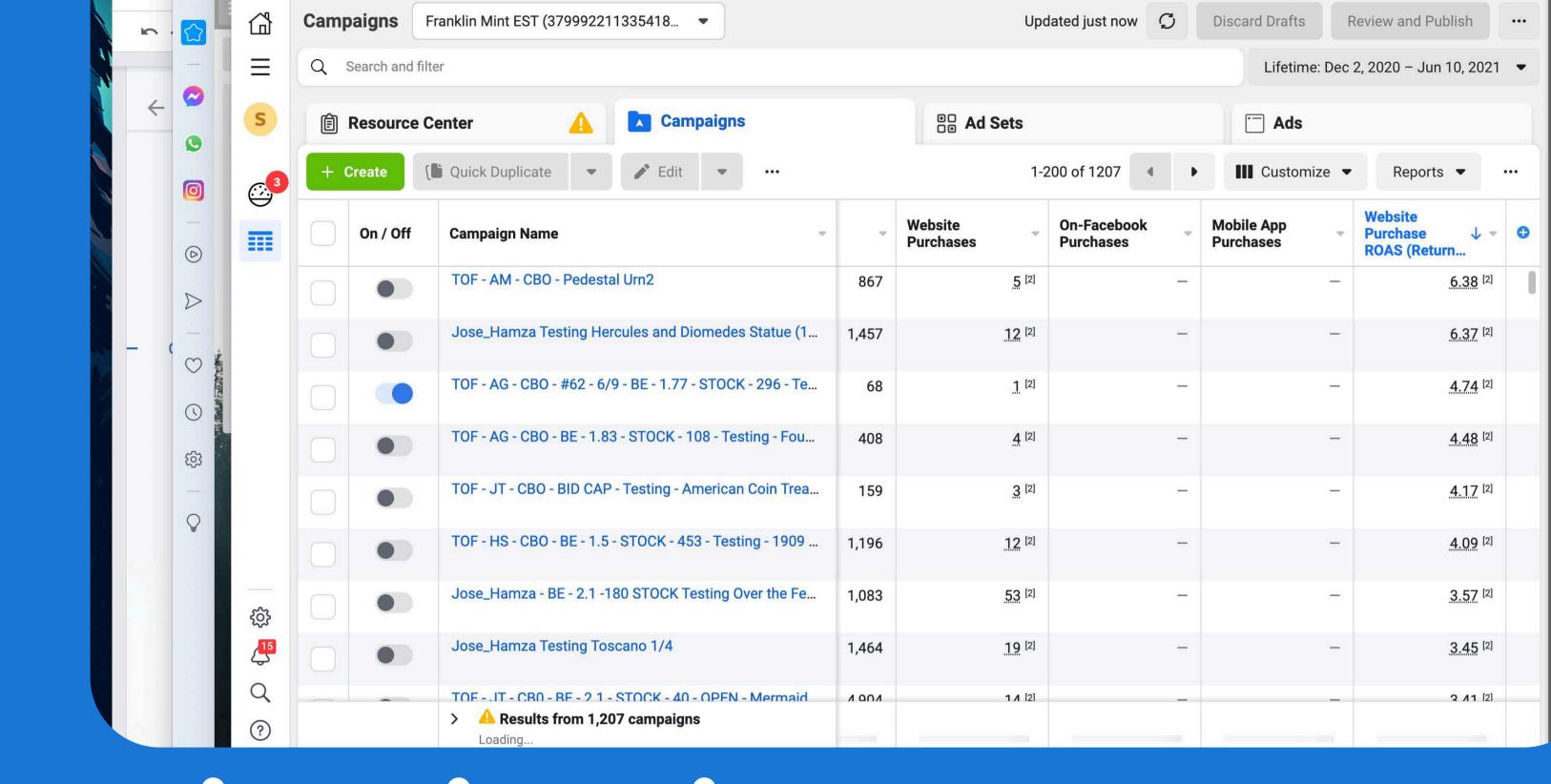
**Monthly Spending** 

Avg. ROAS

US \$80,000-200,000

3X-3.5X

•••



franklinmint.com

Origin

**Monthly Spending** 

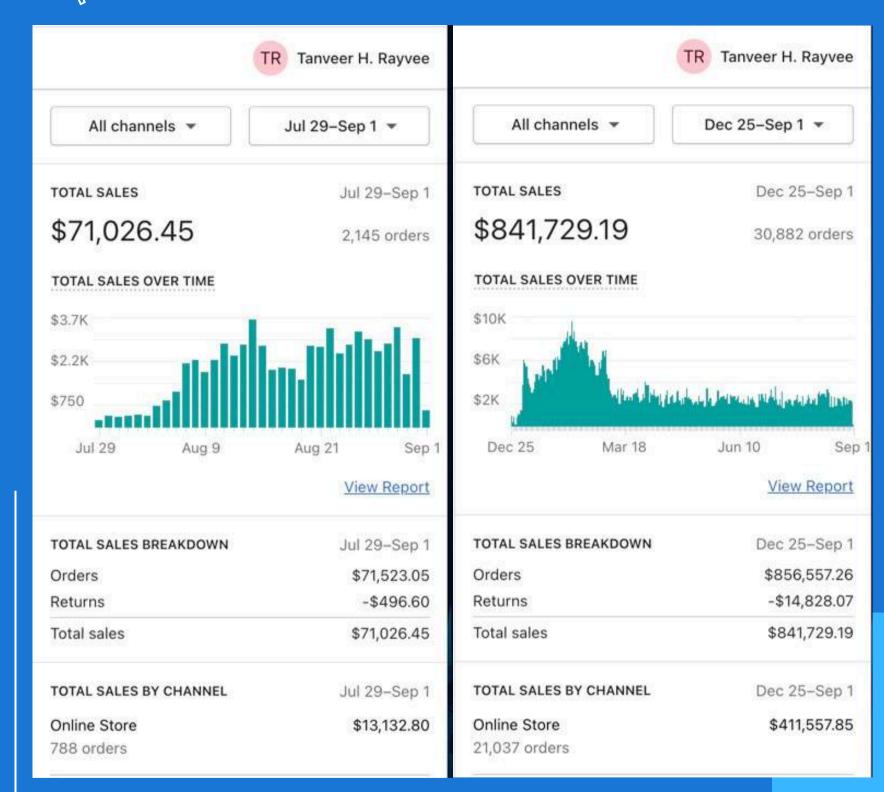
Avg. ROAS

The United States

US \$80,000-140,000

3X-3.5X





#### **Facebook Report for Jewellery Product**

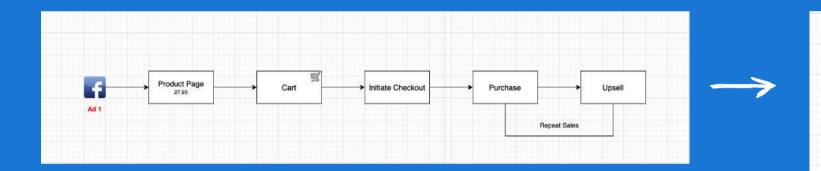


# Shopify Sales Analytics

## Creating Sales Funnel

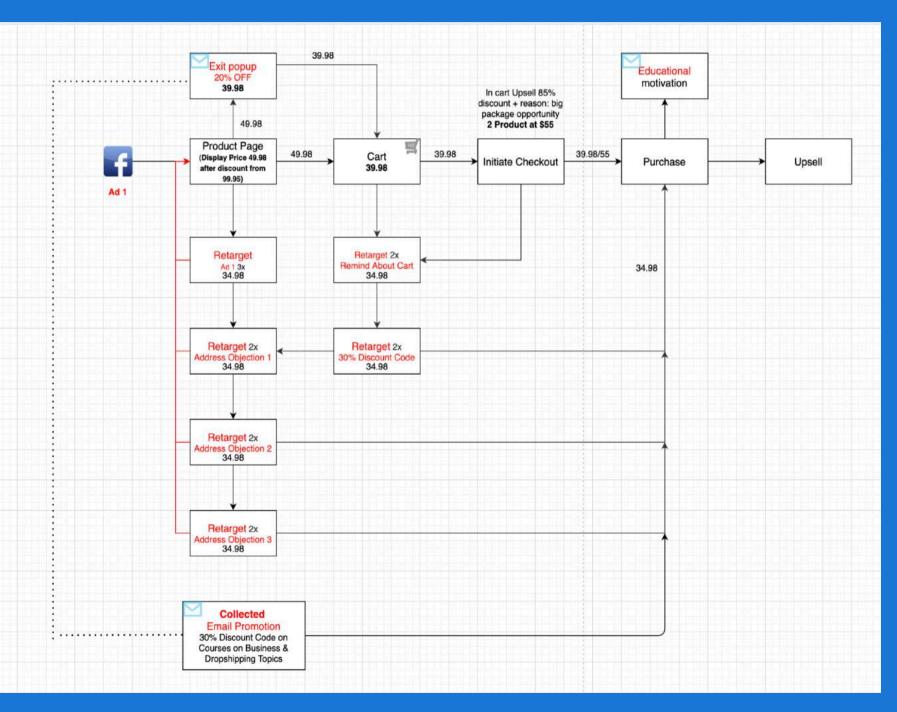
**FROM** 

TO



#### **FUNNEL MODIFICATIONS:**

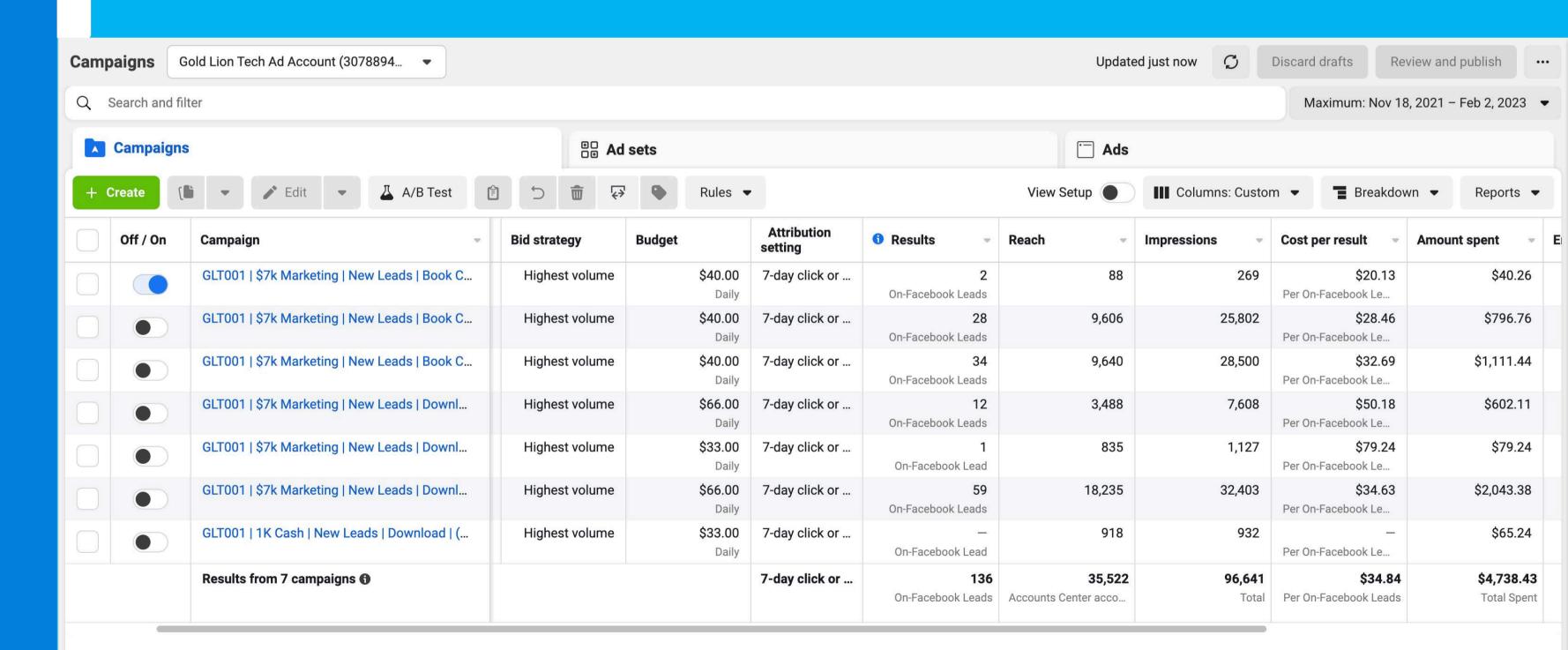
- Full Pricing Model
- Purchase Combo Integration
- Retargeting Model
- Retargeting Frequency
- Email Promotion
- Upsell



## Gold Lion Technologies

**Niche: Marketing Agency** 

Lead: 136 | CPR: \$34.84 | Amount Spend: \$4738.43



## **Artik Medical Supply**

**Niche: Medical Supplies** 

Lead: 8245 | CPR: \$6.09

Amount Spend: **\$50,215** 

Lead Automation: QuickBase

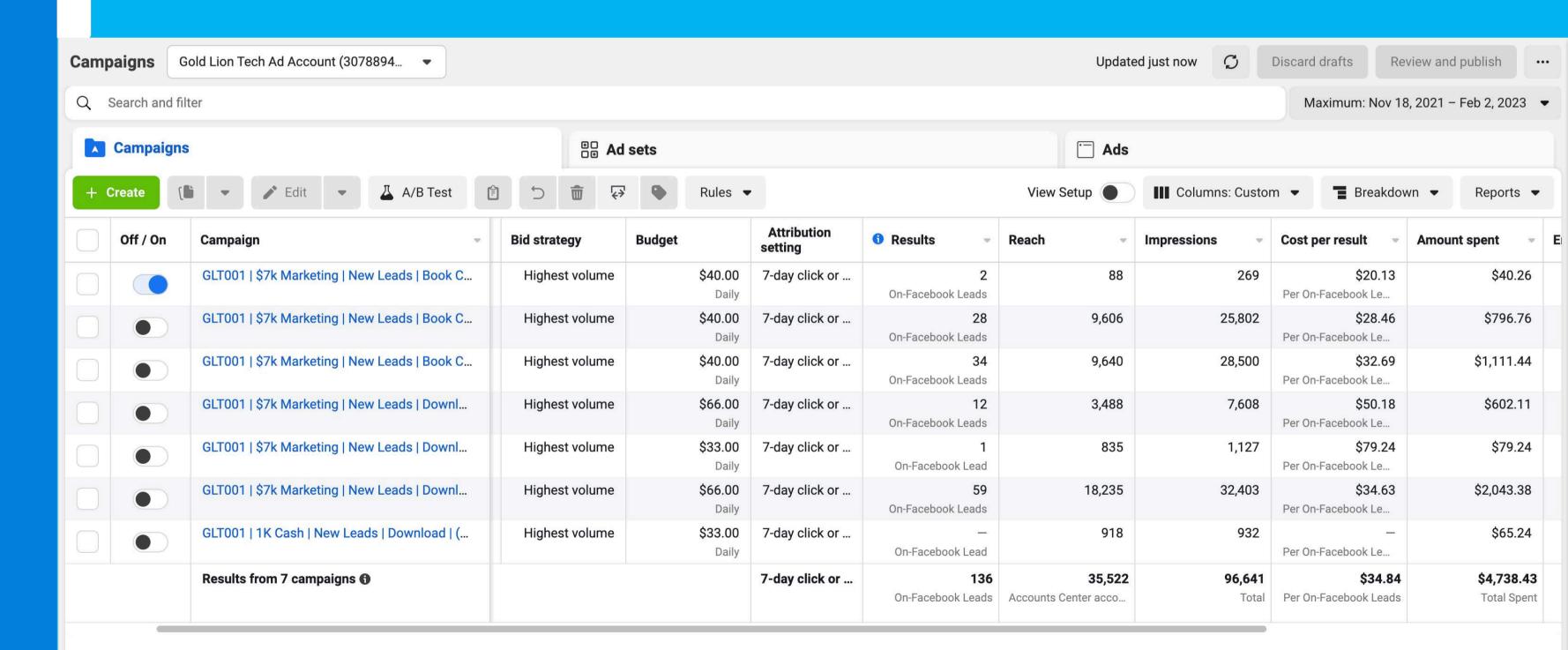
Message Automation: ManyChat

Campaign	<b>Delivery ▼</b>	6 Results ▼	Reach ▼	Frequency -	Cost per result ▼	Amount spent ▼	Impressions •
Send Message - ManyChat (Rayvee) - Week 7	<ul><li>Active</li></ul>	14 [2] Messaging conve	2,317	1.10	\$6.41 [2] Per Messaging C	\$89.75	2,558
Send Message - ManyChat (Rayvee) - Week 6	<ul><li>Completed</li></ul>	60 [2] Messaging conve	7,306	1.35	\$5.33 [2] Per Messaging C	\$320.00	9,846
Send Message - ManyChat (Rayvee) - Week 5	<ul><li>Completed</li></ul>	50 [2] Messaging conve	7,788	1.33	\$6.40 [2] Per Messaging C	\$320.00	10,355
Send Message - ManyChat (Rayvee) - Week 4	<ul><li>Completed</li></ul>	55 [2] Messaging conve	6,537	1.43	\$5.82 [2] Per Messaging C	\$320.00	9,377
Send Message - ManyChat (Rayvee) - Week 3	<ul><li>Completed</li></ul>	86 [2] Messaging conve	6,998	1.46	\$3.42 [2] Per Messaging C	\$293.86	10,217
Send Message - ManyChat (Rayvee) - Week 2	<ul><li>Completed</li></ul>	210 [2] Messaging conve	15,499	1.47	\$3.81 [2] Per Messaging C	\$800.00	22,735
Send Message - ManyChat (Rayvee) - Week 1	<ul><li>Completed</li></ul>	59 [2] Messaging conve	5,006	1.19	\$4.03 [2] Per Messaging C	\$237.52	5,961
Leads - Form Funnel (Rayvee)	<ul><li>Active</li></ul>	5,745 On-Facebook Leads	257,587	4.54	\$6.31 Per On-Facebook Le	\$36,237.24	1,170,130
Results from 12 campaigns 1		- Multiple conversions	347,133 Accounts Center ac	4.40 Per Accounts Cente	Multiple conversions	<b>\$50,215.52</b> Total spent	<b>1,528,128</b> Total

## Gold Lion Technologies

**Niche: Marketing Agency** 

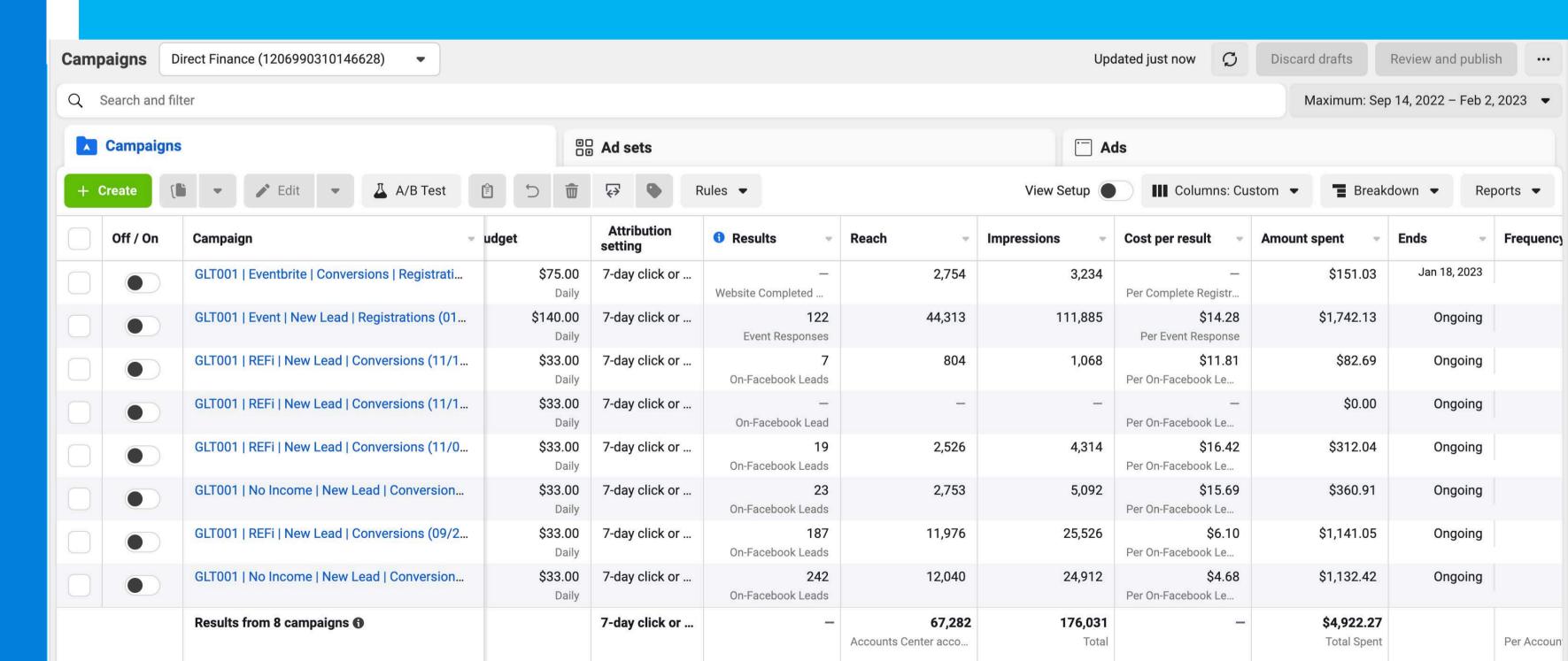
Lead: 136 | CPR: \$34.84 | Amount Spend: \$4738.43



### **Direct Finance**

**Niche: Financial Services** 

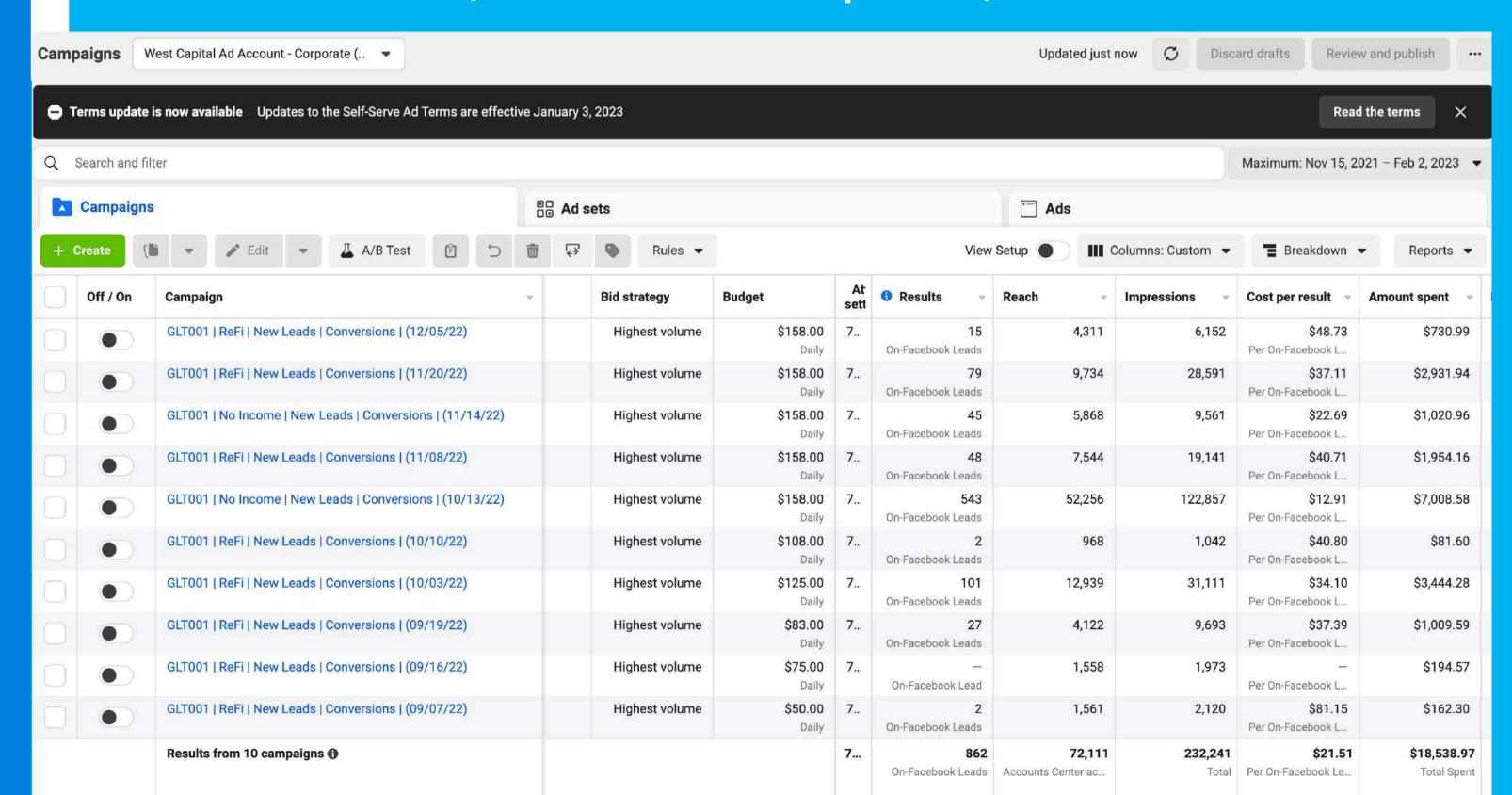
Lead/Events: 600 | CPR: \$8.2 | Amount Spend: \$4922.27



## West Capital (Corporate)

Niche: Mortgage

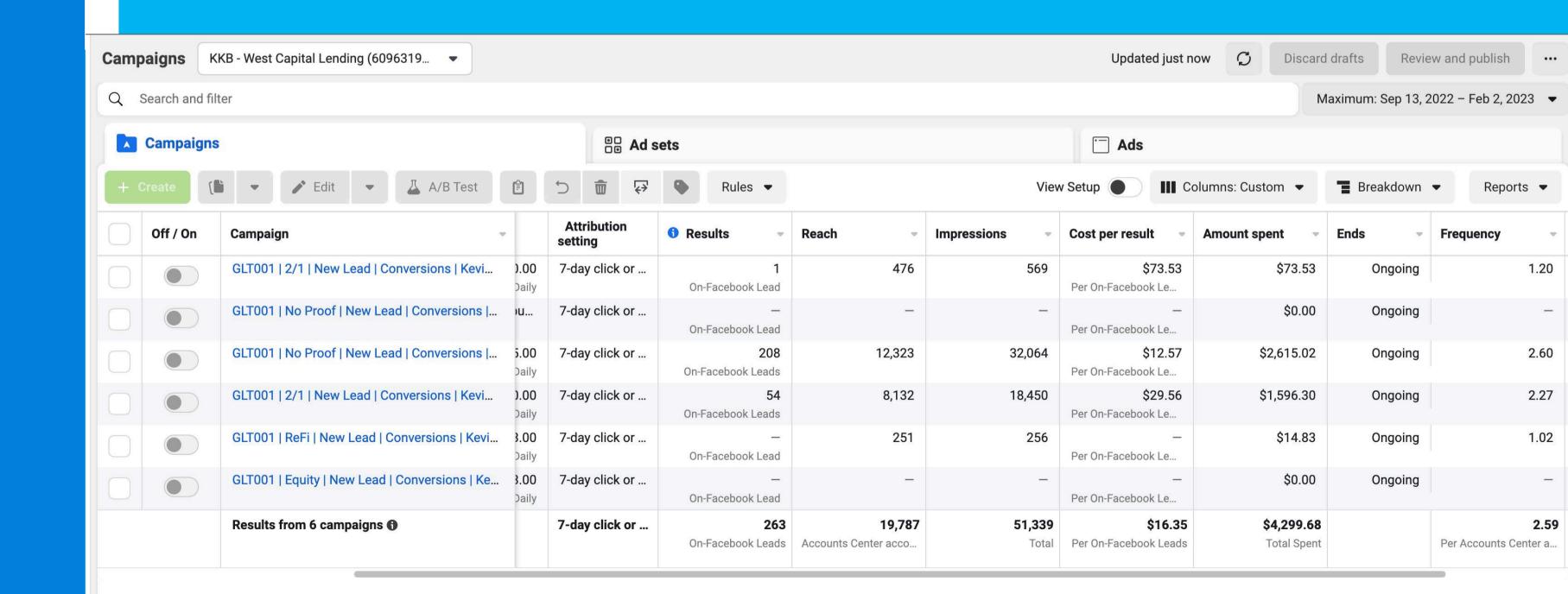
Lead: 862 | CPR: **\$21.51** | Amount Spend: **\$18538.97** 



## West Capital Lending (KKB)

Niche: Mortgage

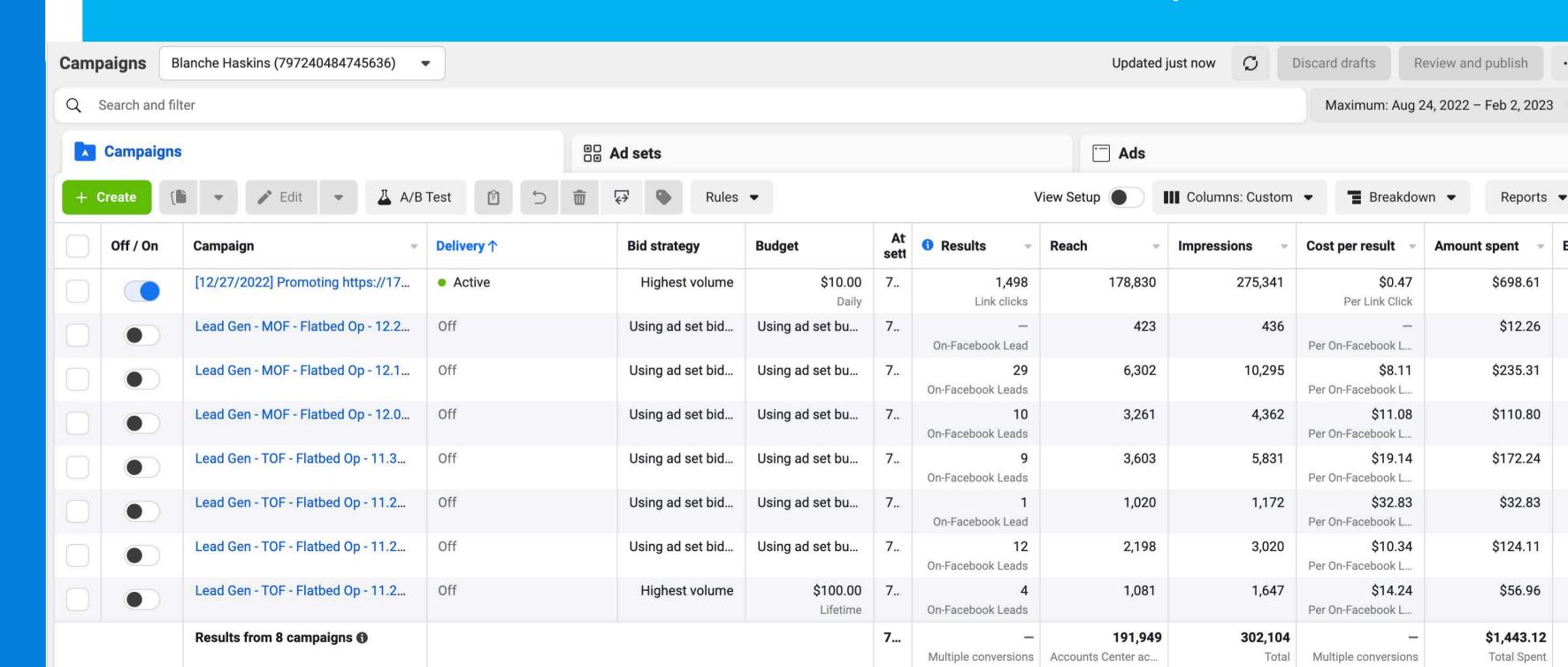
Lead: 263 | CPR: \$16.35 | Amount Spend: \$4299.68



## 1776 Logistics

Niche: Logistic Onboarding

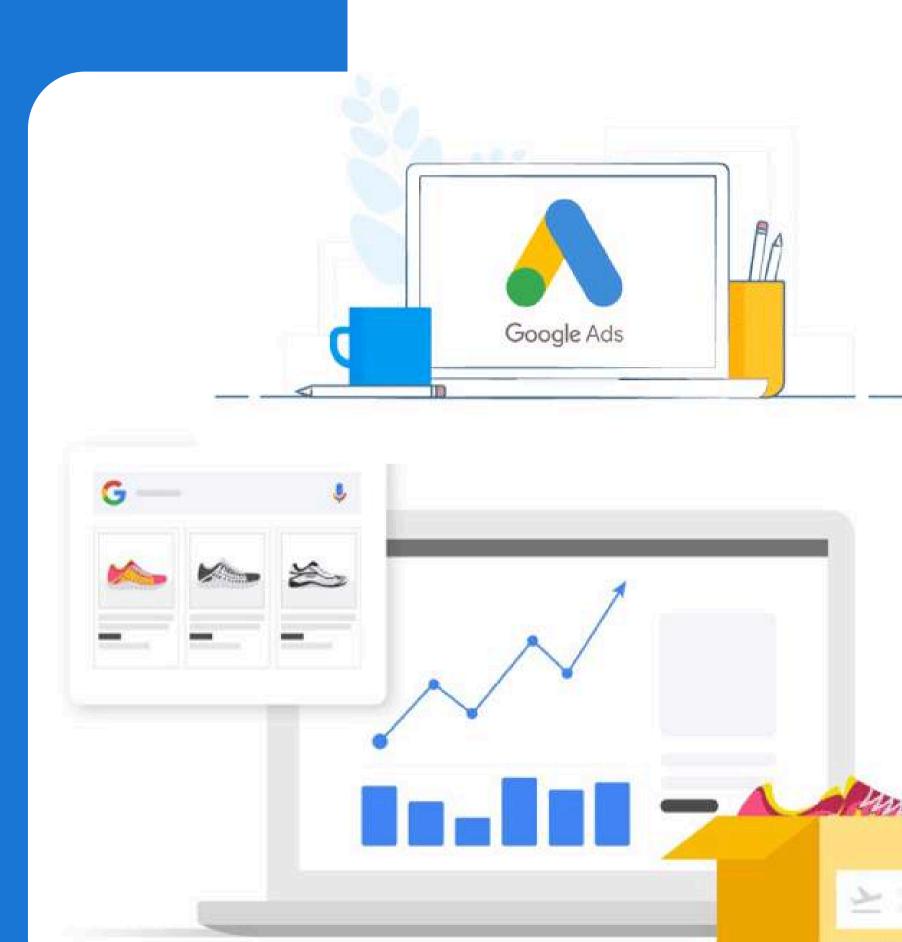
Lead/Clicks: 66//1498 | CPR: \$0.47//\$10.51 | Amount Spend: \$1443.12



## GOOGLE PPC REPORT

#### **OVERVIEW**

- Managed over \$250,000 in ad spends
- Expert in Keyword research
- Average CTR 7.5%+
- Expert in Landing Page Creation/Modification



## **Artik Medical Supply**

**Niche: Medical Supplies** 

CTR: 6.71% | Amount Spend: **\$15287** | Collected Leads: **392** 

100 mg	- •	Campaign 13_Back Brace - Target Impression Share - 14 Sep - \$20/D	\$20.00/day	∠ Limited by budge	Search	44,159	3,741	8.47%	\$1.65	\$6,162.50
	<b>•</b>	Campaign 12_Back Brace (Form Only) June 6	\$50.00/day 🔀	Ended	Search	19,727	1,187	6.02%	\$2.18	\$2,592.29
8	•	Campaign 10_Back Brace (Form Only) June	\$50.00/day 🔀	Ended	Search	12,916	804	6.22%	\$1.87	\$1,503.57
	□ <b>o</b>	Q Campaign 3_Back Brace_April 10	\$100.00/d 🔀	Paused	Search	3,905	311	7.96%	\$3.80	\$1,182.87
3	□ • <b>-</b>	Campaign 11_Back Brace (Form Only) June 5	\$50.00/day 🔀 🧪	Ended	Search	5,750	398	6.92%	\$2.52	\$1,001.50
	□ <b>•</b>	Q Campaign 1_Back Brace_LP_Mar 9_\$30	\$50.00/day	Paused	Search	5,269	304	5.77%	\$2.70	\$821.89
	□ <b>o</b>	Q Campaign 9_Back Brace_May 15	\$100.00/d	Paused	Search	4,406	307	6.97%	\$2.38	\$729.53
	□ <b>•</b>	Campaign 6_Back Brace_Call Only Ads_\$60	\$100.00/d	Paused	Search	8,324	216	2.59%	\$3.24	\$700.44
10 10 10 10 10 10 10 10 10 10 10 10 10 1	□ <b>o</b>	Q Campaign 2_Back Brace_Call Only Ads_\$57	\$20.00/day	Paused Call extension is missing	Search	3,549	76	2.14%	\$3.77	\$286.80
3	□ <b>•</b>	Q Campaign 8_Back Brace_Call Only_May 15	\$100.00/d	Paused	Search	2,506	66	2.63%	\$3.64	\$240.18
ĵ	□ <b>o</b>	Q Campaign 7_Back Brace_May 15	\$100.00/d	Paused	Search	271	21	7.75%	\$2.56	\$53.80
	□ <b>o</b>	Q Campaign 4_Back Brace_April 10 #2	\$100.00/d 🔀	Paused	Search	91	11	12.09%	\$0.97	\$10.66
	□ <b>•</b>	Campaign 5 - Back Brace - Call Only - April 12	\$50.00/day	Paused	Search	19	4	21.05%	\$0.45	\$1.78
		Campaign 6_Back Brace_Call Only Ads_\$60 #2	\$100.00/d	Removed	Search	0	0		257	\$0.00
		Total: Campaigns in your current view ③				110,892	7,446	6.71%	\$2.05	\$15,287.81

## MDS/3T (Apple Enterprise, UAE & KSA)

Niche: Technology, B2B, Enterprise Solution

CTR: 7.30% | Amount Spend: AED 5745 | Quotation (Corporate): 17

~	Drafts in progress: 4								
•	Rayvee - Campaign 1(MDS) - Website Traffic - Search - Apple Does - May 12	AED70.00/day 🔀	Ended	Search	5,811	872	15.01%	AED1.20	AED1,049.97
•	Rayvee - Campaign 6 (MDS) - Website Traffic - Search - Apple Does (Retargeting) - May 26	AED50.00/day	Ended	Search	915	124	13.55%	AED2.02	AED250.00
	Rayvee - Campaign 7 (MDS) - Website  Traffic - Search - Apple Does (Retargeting) - Jun 2	AED80.00/day	Eligible	Search	1,355	130	9.59%	AED2.51	AED326.77
•	Rayvee - Campaign 2 (3T) - Website Traffic - Search - Apple Does - May 28	AED91.00/day	Ended	Search	973	77	7.91%	AED3.55	AED272.97
•	Rayvee - Campaign 5(MDS) - Website Traffic - Search - Security - May 24	AED50.00/day	Ended	Search	3,163	229	7.24%	AED1.74	AED399.57
•	Rayvee - Campaign 4(MDS) - Website Traffic - Search - Performance - May 20	AED91.00/day	Ended	Search	5,551	360	6.49%	AED2.33	AED838.21
•	Rayvee - Campaign 3 (3T) - Website Traffic - Search - Apple Does - June 2	AED290.00/day	Bid strategy learning	Search	3,087	155	5.02%	AED3.52	AED545.04
•	Rayvee - Campaign 3(MDS) - Website Traffic - Search - Value - May 17	AED91.00/day	Ended	Search	5,942	292	4.91%	AED2.70	AED787.68
•	Rayvee - Campaign 2(MDS) - Website - Search - Battery - May 17	AED70.00/day	Ended	Search	2,520	122	4.84%	AED2.87	AED349.83
0	Rayvee - Campaign 1(3T) - Website Traffic - Search - Apple Does - May 23	AED91.00/day	Paused	Search	5,095	152	2.98%	AED3.91	AED594.99
	Total: Filtered campaigns ②				34,412	2,513	7.30%	AED2.15	AED5,415.03
~	Total: Account ③	AED397.00/day			51,360	2,719	5.29%	AED2.11	AED5,745.38

# LINKEDIN ADS REPORT

#### **OVERVIEW**

- Managed over \$10,000 in ad spends
- Expert in Targeting Profession & Interest
- Average CTR 0.75%+
- Expert in personalised adcopy



## MDS (Apple Enterprise, UAE)

Niche: Technology, B2B, Enterprise Solution

CTR: 0.89% | Amount Spend: \$685

ir	САМР	AIGN MANAGER						4	<b>9 ?</b>
		Campaign Name 🗘		Spent 🗘	Key Results 🗘	Cost Per Result 🗘	Impressions 🗘	Clicks 🗘	Average CTR 🗘
Ø		6 campaigns		\$721.59	-	-	83,422	745	0.89%
90		Website visits (Carousel 1) - May 12, 2023 (Rayve e) ID: 204058376 · Sponsored Content	•••	\$212.59	99 Website Visits	\$2.15	28,399	99	0.35%
<b>A</b>		Website visits (Carousel 2) - May 21 (Rayvee) ID: 204533626 · Sponsored Content	•••	\$93.09	72 Website Visits	\$1.29	7,210	72	1%
<b>□</b> .		Website visits (Carousel 2) Retargeted - May 25 - Rayvee ID: 204722696 · Sponsored Content	•••	\$81.68	69 Website Visits	\$1.18	7,770	69	0.89%
<u>.</u>		Video views - May 25, 2023 ID: 204788196 · Sponsored Content	• • •	\$16.11	1,144 Views	\$0.01	2,149	7	0.33%
**		Website visits (Single Image Ads - 4)- May 26, 20 23 (Rayvee) ID: 204868256 · Sponsored Content	•••	\$232.93	390 Website Visits	\$0.60	32,667	390	1.19%
		Website visits (Single Image Ads - 4)- June 2, 20 23 (Rayvee) ID: 205325476 · Sponsored Content	•••	\$85.19	108 Website Visits	\$0.79	5,227	108	2.07%
in					1			S	how 15 per page

## 3T (Apple Enterprise, KSA)

Niche: Technology, B2B, Enterprise Solution

CTR: 0.94% || Amount Spend: \$650









	ऋं।•=	Campaign Name 🗘		Spent 🗘	Key Results 🗘	Cost Per Result 🗘	Impressions 🗘	Clicks 🗘	Average CTR 🗘
	0	6 campaigns		\$650.73	*** ***	-	110,453	1,033	0.94%
<u>.</u>	<b>**</b>	Website visits (iPad Pro M2 Exchange - Image 1,2, 3)- June 5 (Rayvee) ID: 205409666 · Sponsored Content	• • •	\$108.83	193 Website Visits	\$0.56	16,916	193	1.14%
	1.	Website visits (Single Image Ads - 4) - June 5 (Rayvee) ID: 205410116 · Sponsored Content	•••	\$108.98	119 Website Visits	\$0.92	7,021	119	1.69%
	Ö	Website visits (Carousel 1)- May 25, 2023 (Rayve e) ID: 204795296 · Sponsored Content	•••	\$50.00	83 Website Visits	\$0.60	10,106	83	0.82%
	<b>A</b>	Website visits (Carousel 2)- May 25, 2023 (Rayve e) ID: 204795796 · Sponsored Content	•••	\$100.00	114 Website Visits	\$0.88	13,571	114	0.84%
	*	Website visits (Single Image Ads - 4) - May 26, 20 23 (Rayvee) ID: 204861046 · Sponsored Content	•••	\$50.00	72 Website Visits	\$0.69	3,390	72	2.12%
	in	Website visits (iPad Pro M2 Exchange - Image 1,2, 3)- May 29, 2023 (Rayvee) ID: 204867476 · Sponsored Content	•••	\$231.87	451 Website Visits	\$0.51	59,307	451	0.76%





## Thank You

#### Because, I'm here to help

As a digital marketing expert with a proven track record in generating exceptional results, I can help your company by creating and executing data-driven, multi-channel strategies that drive significant ROI and elevate your brand's online presence.

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